

**Y'S MEN INTERNATIONAL
U.S. AREA**

**2007 U.S. AREA COUNCIL MEETING
JULY 10 TO 12, 2007**

**FRED LEONARD
U.S. AREA PRESIDENT**

MINUTES

**DEBBIE REDMOND
CORPORATE SECRETARY**

**SHERATON HOTEL
CHARLESTON, SOUTH CAROLINA**

ATTENDANCE

U.S. AREA COUNCIL MEETING

JULY 10-12, 2007 CHARLESTON, SOUTH CAROLINA

<u>Area Elected Officers</u>	<u>Position</u>
Fred Leonard	Area President
Rob Wilby	Past Area President
Debbie Redmond	Corporate Secretary
Dave Craytor	Chief Financial Officer

<u>Area Council Members</u>	<u>Position</u>
1. Phil Sammer	Hawaii Regional Director
2. Benno Friedrich	Mid America Regional Director
3. Mike Sodini	Mid East Regional Director
4. David Hasenfus	North Atlantic Regional Director
5. Daryl Soltau	North Central Regional Director
6. Buck "Ashley" Cox	Pacific Central Regional Director
7. Lee Woodard	Pacific Northwest Regional Director
8. Karl Walther	Pacific Southwest Regional Director
9. C.C. Kurtz, Jr.	South Atlantic Regional Director

Special Appointments to the Council

1. Wayne Smith	Budget Oversight/Resource Officer
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Area Service Directors

1. George Williams	ASD	Christian Emphasis
2. Arlo Pannkuk	ASD	Membership Conservation
3. Claude Bewell	ASD	Y's Alliance Editor
4. Junior Fischer	ASD	Endowment Fund
5. Bob Daniels	ASD	Webmaster/ Roster Secretary
6. Virgil Lucas	ASD	Community Service
7. McKinley Johnson	ASD	Community Outreach/Disaster
8. J.R. Holdeman	ASD	Brotherhood Fund

Resource People

1. Lasse Bergstedt	International President
2. Tibor Foki	U.S. Area Supply Officer
3. Grace Smith	Immediate Past Corporate Secretary
4. Sharon Meadows	Club President/ Regional Treasurer in Pacific Northwest

Guests

1. Jan Pannkuk	Wife of Arlo Pannkuk
2. Lotte Walther	Wife of Karl Walther
3. Barb Craytor	Wife of Dave Craytor
4. Char Foki	Wife of Tibor Foki
5. Dianne Daniels	Wife of Bob Daniels
6. Harvey Grundman	Visiting from Oklahoma
7. Clara Grundman	Past Corporate Secretary

Charleston, South Carolina

1. Rob Wilby opened the meeting as Area President. Wayne Smith offered a devotion and word of prayer based on 1 John. Main point of the devotion was to “take a positive attitude to make a positive impact.” Self Introductions were offered by persons in attendance to include telling how person became involved in the Y’s Men.
2. Installation of Officers was given by Lasse Bergstedt, Y’s Men International President. An invitation was given to other officers to participate in the installation if they had not been sworn into office. Installed were:

Fred Leonard	Area President
Rob Wilby	Past Area President
Debbie Redmond	Corporate Secretary
Dave Craytor	Chief Financial Officer
Benno Friedrich	Mid America Regional Director
Mike Sodini	Mid East Regional Director
3. Meeting Format and Agenda was presented by Fred Leonard.
EXHIBIT #1 (pages 1 & 2 of workbook)
Fred stated that everyone is eligible to speak during the meeting and he will welcome everyone’s contribution.
4. Administrative Procedures
EXHIBIT # 2 (page 4 of workbook)
Debbie explained the manner in which the meeting will be conducted whereas the Council Members (Regional Directors) would need to approve themselves as the Corporate Board. Dave Craytor explained that this is a standard procedure for organizations that are considered 501C-3. There are a total of 131 votes for the U.S. Area and all motions should be made in writing. There was a request for clarification on the South Atlantic Region since there was a new club in that Region. The response was that the club was not chartered until after the April 1st time period and would not be counted until October.
5. Board of Directors Election. An explanation was given again regarding the necessity to make the Council into the Board of Directors.

Motion # 1: Regional Directors be elected to the Board of Directors.
Made by Karl Walther and seconded by David Hasenfus.

Approval was given by consensus.

6. U.S. Area Leadership Team
Wayne handed out the preliminary list of the U.S. Area Leadership Teams 2007-2008. He asked each person in the room to review the paperwork and

check it for accuracy. The “Master Copy” was sent around the room in order for persons to make the necessary corrections to the document. Wayne also provided each member with a copy of the Historical Record of the Alexander Scholarship Fund (Trustees, Treasurers and ASDs) and the Historical Record of the U.S. Area Officers to be placed in the workbook with the Roster.

Rob wanted to remind the Regional Directors that this kind of information is extremely important (U.S. Area Roster) as well as the International Provisional Calendar and should be maintained by the RDs and reviewed often.

7. Committee Appointments

EXHIBIT # 3 (page 7 of workbook)

Fred explained that as a part of this Council Meeting, he had appointed each of the Regional Directors to a Committee. There are essentially three necessary committees. The appointments as listed are:

Agenda Committee: Benno Friedrich (Chairman), Mike Sodini, and Daryl Soltau.

Budget Committee: Phil Sammer (Chairman), Dave Hasenfus, and Karl Walther with Dave Craytor as an Ex Officio member.

Ad Hoc Committee: Buck Cox (Chairman), Lee Woodard and C.C. Kurtz.

8. Approval Process of Council Minutes

Debbie Redmond explained that the Minutes will be written soon and sent to the officers for their review. Once the preliminary changes have been made then it will be sent out to each Regional Director for additional corrections. At which time, Fred will call for a vote from the Regional Directors to accept the minutes. Once they have been approved, they will be posted on the website by Bob Daniels. Unless requested otherwise, most of this will be done by e-mail.

9. Area President Report

EXHIBIT # 4 (page 8 of workbook)

Rob pointed out his written report in the workbook. He stated that it has been a great opportunity to get to know the entire U.S. Area these past few years. Rob wanted to wish Fred the best of luck in his Presidency. Rob will help the U.S. Area by serving as the Eastern Area Service Director for Extension.

10. Area President Elect Report

EXHIBIT # 5 (page 9 of workbook)

Fred was happy to report that for the most part the team leadership positions have been filled. There is not a YEEP representative since the U.S. Area no longer participates in this program. We do need to think about a possible Philatelist.

11. Corporate Secretary Report

EXHIBIT # 6 (page 10 of workbook)

Debbie pointed out the written report in the workbook. She stated that the main difficulty with mailings is being able to send it out as quickly as possible (which has helped with the current Roster Secretary) and the concern about whether the mail is ignored by the Club Presidents. It is important for the Regional Directors to remind their Club Presidents about these time sensitive materials.

12. 06-07 Financial Report

EXHIBIT # 7 (page 11 of workbook, handed out during the meeting and added to the workbook).

Dave explained that the Balance Sheet is the status of the organization. The Assets are what we "own" and the Liabilities are what we "owe". In looking at the International Contributions to specific funds, there are differences from year to year. In Time of Fast (TOF), 2006 contributions were 44,156.97 and for 2007 they are 38,571. In Brotherhood Fund (BF) for 2006 they were 22,282.87 and 2007, they were 21,345.21. In Endowment for 2006, they were 4,472.75 and in 2007, it is 10,515.77. Dave believes that some of Fred's written targets may be a little high based on the comparison of the two years.

The Alexander Scholarship Fund is a separate account from the U.S. Area Y's Men funds. They have to keep it separate and they have their own Board of Trustees.

In the Time of Fast (TOF), the Mid East amount seems to be down and we may need to ask the ASD about it.

Dave will provide a specific form that tells what category is due and what should be done with the payments.

It is important to understand that the budget varies from year to year and the amount of members within the organization help to determine the amount we have. Dave explained the form regarding Profit and Loss and where we have been able to operate within the budget. Additional discussions included the Y's Alliance expenses and the Special Development funds which have been designated for the Katrina relief.

Attendees were given a copy of the Reimbursement/ Expense voucher. Please make an effort to fill it out and give it to Fred for authorization. Dave will try to make the reimbursement checks as soon as possible (prior to going home). On the back of the form is the Request for Discretionary Funds which needs to be given to Fred who sends it to J.R. who sends it to Dave. J.R. reminded everyone that the criteria for the Brotherhood Fund should be a minimum of \$5 per person in each club but the minimum payment to qualify for Discretionary Funds is \$75 per club.

13. Budget Oversight/Resource Officer Report
EXHIBIT # 7 (page 12 of workbook)
Wayne stated that one part of his position is to maintain the roster. Another part is to keep the By-Laws and Policies & Practices document updated. Wayne also has the Alexander Scholarship Fund Trustee Roster. Wayne has served as Chairman of the Past Area President (PAP) Club for the past two years. Bill Ward is now the Chairman of the Past Area President Club for 2007-2009. Rob will be a member of that club as soon as he pays his \$25 dues. Fred reminded everyone that Wayne is a good source of information and is available to answer questions.
14. U.S. Area Goals
EXHIBIT # 8 (page 13 of workbook)
Fred pointed out that the way the goals are listed is in Swiss Francs which is currently \$1.2 Swiss to U.S. \$1. Rob stated that it is important for clubs to realize that when they pay their International Dues it is in Swiss Francs and not American dollars.
15. Emphasis Months
EXHIBIT # 9 (page 14 of workbook)
Lasse designated specific months should be devoted to a part of the organization such as July to Endowment. Discussion was given as to who is responsible to get this information out to the individual clubs and it was agreed the RD, ASDs, and RSDs should assist in this process. It should also be included in the Y's Alliance. Lasse stated that ASD and RSD's should pick the time that is right for the club calendar. It is OK to change it but all areas need to be covered within the year's time. Lasse would like help to get the message out there from International to the individual clubs. Maybe a monthly message to the RD from the International President or something would help.
16. 06/07 Discretionary Funds
EXHIBIT # 10 (page 15 of workbook)
The form provided shows several things to include the dollar amount in U.S. in addition to the amount in Swiss Francs. On the last column, the location of the information on the BF4 fund is listed in order to assist people in filling out the form. Whatever is not spent for one year will then get added to the next year amount. The persons responsible for this BF4 fund is Dave, Fred, and Rob. The use of the funds this year has been for the YMCA conferences held in Nashville and Dallas.
17. 07/08 Discretionary Funds
EXHIBIT # 11 (page 16 of workbook)
The form shows the number of people allowed to utilize the partial grants for conventions to include the International Convention by area.

18. 06/07 Special Development Funds
Explanation was given by Dave to reflect that the Discretionary Funds come specifically from the Brotherhood Fund (BF) while the Special Development funds come from the interest received from the Endowment Fund. The budgeting process comes from International Council. An example is how the CDs that were made were funded through the Special Development Fund. They are able to issue as much as 5% of the principal of the fund. Bob Daniels made an explanation of the portion that is taken out for expenses which includes rent. Fred feels that the way the information is provided that there is room for improvement in the expense explanation.
19. 07/08 Special Development Funds
One of the things we are trying to do is to offer some kind of training for the District Governors (DG). The focus should be extension opportunities and the needs of the declining clubs. It is hoped we can set up three trainings for DGs with one on the West Coast, one on the East Coast and one in the Middle of the United States. Rob stated that the role of DG is very important to the success of the individual clubs. We need to teach people how to recruit and focus on membership. We should develop the story we want to sell. A statement made during the discussion was “Sit under a tree that is fruitful and wait for the fruit to drop in our lap” is not always the way to harvest membership. Our goal is for members and new clubs. Each individual club will need to define “why should I join your club”.
20. 07/08 Proposed Budget
EXHIBIT # 11 (page 18, handout provided during meeting)
Dave stated there are several things to evaluate while looking at this handout. We have been losing an average of about 5% of membership each year. Although we will have an increase of \$1 in the membership dues, there will not be an increase as such since we are losing membership.

Explanation was given about specific expenses to include the Area Supply Office and the budgeting of the office expense. We will need to evaluate line item # 9915 which is the Area Convention Loss. This particular convention owes money to the Embassy Suites since a contract was signed to have a larger attendance. This is not a known amount at this time but it is a flexible line item for the money owed should be between \$7,000 and \$12,000. The contract was for 200 registrants and we currently have 154. It is the responsibility of the U.S. Area to cover any loss.
21. 2007 Regional Director Elect Training
We will have the Regional Director Elect (RDE) training November 8-11, 2007. If you have attended a previous training then you will not need to attend. The site will be announced at a later time.
22. 2006 Regional Director Elect Training

Rob wanted to thank Fred, Dave, and Wayne who helped train as well as the people from Canada, Brazil, and Australia. Since this particular group seemed to be adept in leadership but not in Y's Men itself, this was the focus of the training.

23. Mid Year Meeting 2008
The Mid Year meeting will be sometime during the week of January 7th to 11th. It will be held in Phoenix. This meeting is specifically for the officers.

**2006-2007 Regional Director Reports
(Items 24 to 32)**

24. Hawaii Region
RD Phil Sammer
EXHIBIT # 12 (page 20 of workbook)
Phil stated that he is trying to increase membership and has some hope for two new clubs in his region. He talked about the two possible locations. We only have 136 members which is a loss this year. The Regional Convention was in May with the Leadership Academy and Membership Development. This May we will have 2 RSDs to help with training to include Paul Kuromoto. We are working on getting the publicity so that we make people aware of what we are doing in the clubs. Since the Hawaii Region is divided into two districts, Phil is working to convince the clubs and members to benefit the whole Region. It does help that 6 of the 9 clubs are on the main island. To put on a Convention is very difficult. It is generally held the weekend before Memorial Day. Phil is working to convince that when the Convention is held, the money should go for the Region and not for the District. If the Region put on the convention then they could help support the individual districts. One of the things they like to do is a Silent or Live Auction to raise money for the convention. One nice thing is to hold a "Metro Endowment Dinner" to honor all endowment honorees, living or deceased. Each club would present a certificate to new inductees for endowment. This is also a way to induct new members at the same time. This is normally held on Thursday before the Convention.
25. Mid America Region
RD Benno Friedrich
EXHIBIT # 13 (page 21 of workbook)
Past Regional Director, Bob Daniels, said there are no new clubs and membership seems to be stable at this time. We have met our goals in fundraisers and hosted a BF delegate from Brazil. Fred stated he was most impressed with the region and the communication within the region has been good.
26. Mid East Region
RD Mike Sodini
(No written report). Mike wanted to point out that this region is the "Birthplace of Y'sdom". The original club is the Toledo Club and there is

hope to make it a more viable club. The Convention this year will be held in Muskegan on September 28 – 30, 2007.. Discussion was held regarding whether it is mandatory to have a Regional Convention every year. The discussion included focusing on the target audience and how to draw people to a Convention. Fred wanted to point out that the Mid East Region was actually the only one that has grown in membership.

27. North Atlantic Region
RD David Hasenus

EXHIBIT # 14 (page 23 of workbook)

Dave talked about having three Board meetings and it was such a struggle to get people there. The Regional Director Elect has dropped out and at this time there has not been a replacement. We lost the New Haven Club. There are 7 or 8 YMCA's that are interested in starting a Y's Man Club. Dues are a problem and they are wanting to ask clubs to consider giving 3% of their fundraisers to the Region. Dave went to the Maritime Convention last year. There is no Convention this Fall, the next one will be held in 2008. There was a question regarding the charter of the Hanover Club. The person in charge left the YMCA and the club has dissolved.

28. North Central Region
RD Daryl Soltau

EXHIBIT #15 (page 24 and 24b of workbook)

Daryl said it had been a nice summer. The Bloomington Club held it's 33rd Annual Golf Tournament and that seemed to be a good way to get the area together. The Custer Y's Men club celebrated it's 20th Anniversary. They took an old building, renovated it and maintain it. They are a group of dedicated and fun people. The Southdale Club hosted the last Convention. The members that were there seemed to enjoy it. We have decided to return there for a 2nd year. There was talk about making the Convention every other year but that didn't go over. Membership has been a challenge from club to club. Daryl tried to provide a challenge to the clubs, like a competition to increase membership between October 1, 2006 and Oct 1, 2007. He will provide the trophy to the winner. They lost the Downtown Minneapolis Club which was chartered in 1934. One of the reasons they lost it was that it was more of a social club instead of having a cause to support. Membership went from 313 to 291. We did have the BF delegate from Brazil. Although the visit was nice, it would have been better if they had any advance warning this person was going to come.

29. Pacific Central Region
RD Buck Cox

EXHIBIT # 16 (page 25 of workbook)

Buck believes that the highlight of his Region is his Regional Board. They have exceeded their goals and this is what has kept his Region a success. The last Convention was held at a State Park. There was no registration fee and

many people were satisfied with the Convention. It seemed to be very successful and they have decided to do it again April 18 to 20, 2008. Buck has been working on Extension by making contacts and doing visits with YMCAs in the region. There is a problem with clubs existing socially but not for Y's Men activities.

30. Pacific Northwest Region

RD Lee Woodard

EXHIBIT # 17 (page 26 of workbook)

Lee talked about the BF delegate that visited from Uganda. The Salem Y Service Club, in conjunction with their YMCA, presented an idea to the Pacific Northwest Region to purchase a generator for the Jinja, Uganda YMCA. This would greatly enhance their ability to function due to the intermittent power outages in that part of the world. The Region decided to take this on as a Regional World Service Project and raised approximately \$2,300 which was enough to purchase the generator in Uganda and have some funds left over to operate the generator for a time.

Membership is the same problem in Lee's region as it is in the others. There are 6 clubs in the Region. We need not only membership but also need more clubs. There have been talks with several YMCA's but haven't made much progress at this time. Fred stated that we really need to talk about Club Revitalization.

31. Pacific Southwest Region

RD Karl Walther

EXHIBIT # 18 (pages 27 and 27b of workbook by Bill Porter)

Karl talked about the Regional Convention held in Phoenix this year. The Lakewood Club celebrated it's 50th Anniversary and the Gardena Club celebrated it's 60th Anniversary. The Time of Fast (TOF) goal had been \$8,000 and \$10,000 was raised. Karl made a point of inviting Lasse Bergstedt to the Annual International President Dinner that is held the end of December. Last year there were 4 Past International Presidents (PIP) there from the Region plus two more. They sent in a bid to host the 2010 International Convention with Hawaii. The bid was for the Hyatt Regency Orange County Convention Hotel which has a lot to offer in the area. The 2007 Convention is September 28, 29, and 30 at the Hacienda Motel. It will be \$89 per night. There is an early and a late Convention Registration Fee - \$105 early, \$115 late. One of the things offered will be the Wurlitzer Museum and Movie House. A question was asked regarding a Phoenix Club.

32. South Atlantic Region

RD C.C. Kurtz, Jr.

EXHIBIT # 19 (page 28 of workbook by Clarence Luckett)

As C.C. put it, this Region is currently hosting the U.S. Area Convention. They were able to charter a new club in May. It would be nice to get

members that are in the 50 and 60 year old range which would make the clubs a little bit younger. The Community Christmas Project was able to raise \$20,000 for baskets for the needy. There was a lot of publicity. This area is “struggling but kicking”.

**Area Service Director Reports
(items 33 to 45)**

33. Alexander Scholarship Fund
Dean Currie ASD
EXHIBIT # 20 (pages 29 and 29b)
Fred pointed out a couple of things from the written report. They were able to raise \$300 more than last year and the Dollars for Scholars (DFS) was up \$1100. The DFS program is a big plus for the U.S. Area. There is a new Alexander Scholarship Fund (ASF) Trustee this year who will serve a 3 year term. Additional discussion was regarding the amount of money that is requested per member and who establishes the goals. It was stated that Dean has set his own goals and they are not the goals of the Area. Dave wanted to point out that one student graduated this year from Aurora University and that student has been asked to write an article for the Y’s Alliance. Karl reminded everyone that it is possible to make donations directly to the YMCA and to get credit for it, then Dean should be notified of the donation too.

34. Awards
Fred Leonard ASD
EXHIBIT # 21 (pages 30 to 31f)
Articles regarding the awards and the criteria were written for the Y’s Alliance in addition to correspondence with the Regional Service Directors (RSD). The presentation of the awards by Region will be given at the Convention. It is important that each Region recognizes the individual clubs that have received these awards.

35. U.S. Area Honor Bulletins
Julie Nowell ASD
EXHIBIT # 22 (pages 32 and 32b)
Bob Daniels wanted to remind people if they send the bulletin to him, he will put it on the website for them. The bulletins can be mailed to Julie or e-mailed.

36. Brotherhood Fund
J.R. Holdeman ASD
EXHIBIT # 23 (page 33 of workbook)
At this point, we have only reached 81.7% of our goal. If seeking Brotherhood funds, you cannot apply until after August. In order to apply, the form must be filled out and sent to the Regional Director to give to the Regional Service Director. We are having trouble filling these grants. The deadline is the last week of August to get to the Regional Director who has to

forward it by the 15th of November. The forms BF2 and BF2.1 must both need to be done. To get the Alf Reynolds Award, the Regional Director has to fill out the form. In order for a person from a club to qualify, the \$5 per member with a minimum of \$75 for the club requirement must be met with dues being current in the Region. J.R. commented that only 20 out of 37 of the clubs in his own region participate.

The Al Jongewaard Memorial Award was awarded to the Mid America Region. They already have the trophy and will need to attach a plaque on it for the South Atlantic Region who won last year.

36. Travel Coordinator (Brotherhood Fund)
McKinley Johnson ASD

EXHIBIT # 24 (page 34 of workbook)

Fred pointed out the written report by Faye Johnson in the workbook. McKinley stated that it would be nice to have a plan in place when we host BF delegates. Rob stated that he hoped to have a manual for the procedures for BF in place.

37. Christian Emphasis
George Williams ASD

EXHIBIT # 25 (page 35 of workbook)

George said that everyone should have listened to the devotional this morning. It had a way of underlining the C in YMCA. As we set goals and strive to achieve, we should “Seek Ye First the kingdom of God in his Righteousness and it will be awarded to you.” Fred added that it was indeed an appropriate service. George wanted everyone know about the Week of Prayer Booklets that are sent out. Last year he was not prepared to receive the box of books which came from International with no instructions until later. Bob sent him the labels but he realized that he was short 30 books. When the additional box did arrive, he realized there was only one in the box. Hopefully this year he will be better prepared for the booklets and the mailing.

38. Endowment
Junior Fischer ASD

EXHIBIT # 26 (pages 36 to 36f)

The budget and the goals are only guidelines. Junior wanted to make sure everyone understood that he had the name, address, phone number and e-mail address listed on the bottom. He wanted to know when he sends out questions or correspondence why people don't seem to answer back? It has been hard trying to get the written tributes back for the book but the speed has improved from International Headquarters. The Regional Service Directors (RSD) will receive the updated tributes for their Region. Junior has brought 3 of the 5 books and will set them out on the table at the convention. Bob Daniels reminded people that the tributes can be accessed from the website.

39. Extension
Charles Johnson ASD
EXHIBIT # 27 (page 37)
Fred is sorry to see Charles not continue in this position but he has agreed to help when he is needed for Extension.
40. Kids to Camp
Ardith Montelius ASD
EXHIBIT # 28 (page 38)
Fred said that Ardith agreed to assist with this position. Tibor wanted to point out that in a ten year period, the Kids to Camp project has raised over \$1 million.
41. Public Relations
Ardith Montelius ASD
EXHIBIT # 29 (page 29)
See written report in book.
42. Webmaster
Bob Daniels ASD
EXHIBIT # 30 (page 40)
Bob wanted to remind people to keep sending him things to be placed on the website such as the bulletins and other information. See written report.
43. Y's Menettes
Janice Kurtz ASD
EXHIBIT # 31 (page 41)
Report was written by Jan Suydam. We are happy to see that Janice Kurtz has agreed to take on this responsibility.
44. Disaster Preparedness
McKinley Johnson ASD
EXHIBIT # 32 (page 42, corrected page handed out)
McKinley provided photos of the trip made by McKinley, Fred, and Rob to the New Orleans area. They were able to visit with the CEO of New Orleans YMCA, Daryl Johnson. We hope to be able to provide teams when the YMCA gets organized. The funds were initially set up from the 9-1-1 fund in addition to the Katrina funds. Hope to have teams to go to New Orleans soon. There will be more issues and disasters in the future and we hope to refine the process to get help out there a little quicker. Example was the flooding in Oklahoma.
- End of Area Service Director Reports**
45. Area Supply Office
Tibor Foki, Manager
EXHIBIT # 33 (pages 19 to 19e)

The expenses for the supply office are difficult. A bank transfer for International is \$50 then it costs \$50 to ship items. The triangle is the registered symbol for the organization and there is a standard red and blue color that is used. The shipping costs have gone up especially since sending small items such as pins cannot be put in regular envelopes anymore, it requires a bubble envelope. The cost of the envelope has gone up and there is an extra charge for shipping since the thickness makes it qualify as a package instead of standard letter charge. The charges for postage are 10% of certain items with a \$2 minimum charge. Even office supplies have gone up in price. Additional costs are seen with product development since they charge a set up fee. The printed materials (free booklets) are best ordered from International since they can send it free of charge. Some of the printed material may need to be updated. There are certain items that are not selling and should be deleted from the inventory. The banners for clubs are very expensive since it costs to put the triangle on silk and they are out of them. Tibor went on to request that the order form be used. A suggestion was to eventually put photos on the website of some of the supply items. He will have supplies for sale at the convention.

46. Budget Committee Report

Phil Sammer, Committee Chairman

The budget committee had the 1st and last meeting today. Item # 9915 on page 4 of the budget should be changed to \$10,000. On page 1 under income, item # 4900 (to and from savings) should be listed as \$24,736 (add \$7,000 to it). Under Profit and Loss for the Supply Office, they asked Dave to put a listing as to the actual amount happens to be. On page 4, the Boots Faubion Award amount on Item # 9720 should be increased to \$1,000 because the Area takes care of transportation and this person is coming from Hawaii. Item # 4900 would then need to be increased to \$25,236 in order to add the \$1,000 to it. Dave will make the internal adjustments. On Item # 9650, Tech Development, it depends on what we are doing but we should put \$500 on it. Item # 8510 should be \$500 to cover bringing Tibor to the Convention. Item #9915, profit would be coming up some other place. The final Budget will be presented tomorrow morning.

47. Regional Convention Dates

EXHIBIT # 34 (pages 44 and 44b)

Hawaii	May 16 to 18, 2008 in Maui
Mid America	October 5 to 7, 2007 in Washington, Iowa
Mid East	September 28, 29, & 30, 2007 in Muskegan, MI
North Atlantic	No Regional Convention this year
North Central	September 28, 29, & 30, 2007 in Alexandria, Minnesota
Pacific Central	April 18 to 20, 2008 in Pacific Grove
Pacific Northwest	Date not set, will be June before Father's Day
Pacific Southwest	September 28, 29, & 30, 2007 in Hacienda Hotel
South Atlantic	Meeting will be a part of the U.S. Area Convention

Fred stated that the Officers will decide on page 44b which individual will be attending which conventions and will let everyone know.

48. Roster Secretary (Bob Daniels)
EXHIBIT # 35 (page 45)
Bob stated that he is trying to get the rosters out by the end of August with the dues statement. It might help for the Regional Directors to send a letter ahead of time to remind them about the importance of the dues and the updated roster. Make sure the District Governors confirm the name of the club and the current President. It is important that this information is accurate. Some time in the future, reports will be made directly to the International Website. Discussion included the timing of the elections in April but the installation is July 1st.
49. Past Area President's Club
Wayne Smith reported that the club would soon have a new member as soon as he pays his dues, Rob Wilby. The dues are annually \$25 per person. They contribute \$100 to endowment at the death of a Past Area President (PAP) or the spouse of a Past President. They also make additional contributions to Time of Fast, Brotherhood Fund and even donated to the Sioux Indian Endowment fund.
50. Clarification of APE responsibilities
There is a concern about how responsibilities would be fulfilled if something happened to the Area President or if he would not be able to fulfill his responsibilities as Area President. Wayne pointed out that there are provisions in the By-Laws for the coverage of the Area President position in the event of death and incapacitation. Additional discussion included the responsibilities and the timing of the placement of the APE into office.
51. General Discussion on Extension and Membership Conservation
Fred would like to keep the discussion mainly on extension. All Area Service Directors will be talking about it at the Convention. The materials for extension are up to date. Daryl and Arlo will be covering Membership Conservation. Extension is Job #1 for all of us. Job #1A should be Membership Conservation. It would be beneficial for some clubs to establish a new membership/traditions/projects of an old club but the same charter. At this point, we have a tendency to "eat" our new members. Every person in a club has the job to be talking about it. Maybe consider having a new club at a new location, not necessarily a YMCA. We need to have the mindset that Y's Men is important to pass on. Might want to change the meeting date or have more than one club for the YMCA, a parallel club or new one. Several of our clubs do not have a YMCA but help support the YWCA. If a member moved to another community, it would be nice to send a note to a club close to the new location with the recommendation to contact that person. There are Y's Men Clubs that are not affiliated with the Y's Men International Organization. It would help to have a BF Delegate to speak, provide written information about programs or even a Volleyball Tournament. Young people seem to resist making a commitment but will

consider the service project. Maybe we should redefine membership. Additional discussion included some of the current projects such as the “Mystery Trip” or the “Dump of the Month” club. Rob stated we should take a look at our clientele in the area and recruit the age that is there where it is the “right plant for the right place” mindset (a gardening quote). Make this an action step, write it down, look at it and do it.

**Thursday Morning, U.S. Area Council Meeting
July 12, 2007**

52. Thursday devotional was offered by Rob Wilby. He read two passages from the Bible, John 8:12 and 1 Corinthians 13. An additional quote was read by Rob.
53. Announcements included the need for room numbers from the Council Members in order for Dave to make sure the Hotel Bill was accurate. It is hoped that we will be able to get our business meeting completed since we are to check out by Noon and the Hotel Shuttle will provide transportation to the Embassy Suites. There were two additional items that Barb Craytor wanted to announce. The first was to sing Happy Birthday to Bob Daniels and the other was to present Rob with a little present (an item left at the Craytor Household in January).
54. Reading of the Budget
EXHIBIT # 35 (hand out dated 7/11/07 on top)
Dave handed out the final budget with modifications from the Budget Committee. He stated the changes were on page one, line 4900, the amount should read \$25,236. On page three, line 9720, the amount should be \$1,000. On page four, line 9915, it should read \$10,000. A footnote was included in the budget regarding supply office. Therefore, the budget should read \$75,550 Income with \$75,550 Expenses. Rob made a recommendation that we may want to reconsider mileage amounts for the next budget.
- Motion # 2:** Phil Sammer made the motion to approve the 2007-2008 Budget on the second reading. It was seconded by Dave Hasenfus. Motion passed by consensus.
55. Agenda Committee Report
- Benno Friedrich had several things they felt should be discussed in this meeting.
- a. We need to analyze the specific flow of funds to avoid checks getting side lined or delayed in being deposited. There must be ways to streamline the procedure. Karl stated that he liked the idea that the money should go directly to the Treasurer and the information of the checks is sent to the RSDs is appropriate. In other words, when you get a check, send it to the treasurer with a note on it as to designation of the check. Rob stated that there needs to be a note on the memo as

the reason for the check. Dave provided a handout for the Regional Directors explaining the designated person for specific funds.

EXHIBIT # 36 (hand out titled Remittance for dues, program Contributions and other payments)

Additional discussion on the responsibility of the Regional Director to keep track of the payments by individual clubs (Alf Reynolds Award). A portion of the discussion involved whether the Area Service Director (ASD) should have the check in hands or whether it should be sent directly to the Treasurer. The problem is with the people administering the process instead of the system itself. The guidelines should be put on the website. It is important to make sure the check is honored and put into the account as quickly as possible and not to hold checks for any length of time. Fred thinks it is important to get the information to the Treasurer and Club President as well as the Regional Service Directors. Dave stated he would take care of it. Lasse wanted to point out, "Which train is faster? The one that goes directly to the Treasurer or the one that makes individual stops along the way?" Wayne said the form may need to be modified when sending it to the individual Club Presidents.

- b. Since there have been a few problems in getting information out. Benno recommends that when important things are sent out, there may need to be alternate contacts for some of the clubs. For example, if the President does not always respond then someone else needs the information in order to get it to the Club.
- c. It might be beneficial to the Y's Men organization if we had some information written about possible Estate Planning and inclusion of Y's Men in a person's will. Fred stated he will put an article in the Y's Alliance about it.

56. International Council Meeting Highlights

Lasse had several things he wanted the Regional Directors to know about the upcoming meeting. There are things developing in both Asia and India regarding "influence issues" which may effect the elections for International President (IP) in the future. We need to provide effective public relations on what is going to happen and it is important to know what we are doing. Since we are now a part of the United Nations, we need to consider the best way to use that relationship with the U.N. It may be possible to send out volunteers from our organization for the U.N. It may be necessary to consider a new name or different name for our organization such as "Y's International" or "Y Service Club". Fred stated that changes in the Brotherhood Fund (BF) with more emphasis on International Travel. It is hoped that we will be able to send a report of the International Council. It is also important to know that the minutes from the International Council Meeting (ICM) will be posted on the website. Ingvar is in charge of the website and they are working on making it an "Interactive Website" where messages can be posted. Lasse suggested that people look at the Danish Y's Men web page to see what may be offered in

the future. Rolando Dalmas has arrived for the Convention and will be leading a couple of workshops. There is a new report out showing the membership decline. It has reduced about 57% since 1992.

57. Unfinished Items

- a. Junior talked about the need to budget or set goals for each of the Area Service Directors.
- b. Wayne talked about the necessity to add wording to our policy concerning the Boots Faubion Award. The practice is for the Area to pay for the travel of the recipient while the Convention provides the room and board for the individual. Explanation was given about the award. Boots Faubion was an Assistant General Secretary of YMCA of the USA. He worked to get the Y's Men Movement started. It is specifically a recognition of Professional YMCA Directors that support and helped in service to Y's Men.

Motion #3: Motion was made to convert current practice for the Boots Fabian Award to a written policy in the U.S. Area Policies and Practices Documents. Motion was made by Karl Walther and seconded by Phil Sammer. Motion passed by consensus.

- c. Rob wanted to comment regarding the International Council and some of the issues that occurred while John Choa was International President. We have lost enough membership in the organization to have our votes on Council reduced to only one vote. When in Sweden, Rob found the conduct of some of the other members of the Council were unacceptable and he walked out of the meeting. When he left, some other Council members left which meant the quorum left. It took 6 months before they realized that they had overstepped the majority rule and it was corrected in Korea. We should value the International Culture and not focus on the localized culture. There are concerns regarding when Bashir is International President. Fred stated that the responsibility rests with the entire Council and not the local interests of a few Council members. We should "go for the good of the organization" and not just for the individual's area.
- d. Rob and Fred stated that membership fees should not be based on the economy of the whole country but should somehow be based on the prosperity of the individual club. Difficulties have arisen especially in some countries that may have poor clubs but also may have clubs in the more prosperous areas of that country. If a group wants reduced dues, then they may need to prove their need for the reduction.

58. U.S. Area Convention in Charleston, South Carolina

Terry Bradley wanted to give some information about the Convention which was due to start today. He feels everyone will enjoy the forum and speakers. The program is an excellent one. He would like to commend

each of the members of this Council for their job since we are Stewards and Ambassadors for this organization. This Convention is like a family reunion. The Region has been working hard on it and fellowship is the bottom line.

Welcome to Charleston. When you check in at the Embassy Suites, the Registration Table is by the waterfall in the lobby. Those who are in the opening ceremony will need to meet at 2:30. Terry apologized since he tried to e-mail the program to everyone but many did not receive it. In planning for the Convention, they based their expectations on the numbers from previous Conventions. History had shown that at least 200 people generally attend. However, we only have 155 registered. We worked hard to make the cost reasonable and are continuing to negotiate to get the costs reduced. Since it is a signed contract, however, we may have a financial shortfall which the Area will need to provide. Bobby Eagle spoke and thanked everyone for coming to Charleston. Terry said that he will take all the compliments for the Convention and Bobby will handle all the complaints.

59. 2009 Area Convention
Fred requested any bids or volunteers for the 2009 Area Convention. Rob stated that Philadelphia had expressed some interest. The Council would therefore want to extend an invitation for any interested Region to write a proposal and have it ready to be presented at the Mid Year Meeting in January.
60. 2011 Area Convention
McKinley Johnson stated that the St. Louis area might be interested in hosting the 2011 Area Convention.
61. Recognition of individuals from each Region who have passed away within the last year.

Hawaii	Peter Bower (Nuuanu Y's Men), Leslie Abe (Central Y Service Club)
Mid America	Phyllis Carter (Washington Y's Men)
Mid East	Gordie Stow (Parkwood East Lansing) and Neil Spoelman (Muskegan)
North Atlantic	Mimi Glass (Pitman), Walter Sliker (Carlisle), Robert Freedly (Haddonfield), Joel Homan (Moorestown), CB Singleton (Moorestown), Oliver Read (Moorestown), Sara Smith (Chester), Robert Thornton (Chester), Gordon Stowie (Past International President)

North Central	N.T. Nelson (St Paul Skyway), Harold Fredrickson (Minneapolis Hiawatha)
Pacific Central	Vernon Pike (Northwest), Phyllis DeWeese
Pacific Northwest	Rueben Gervais (Yakima Y Service Club), and Phyllis Baum (Salem Y Service Club)
Pacific Southwest	Al Jacques (Downey), Patty Twycross (Whittier a.m.), Elva Ward (Palomar-Escondido), Bob Prather (Westchester), and Lorine Black (Lakewood)
South Atlantic	Jessie Burton and Joe Sanders (Jesse Burton Y Service Club)

Upon the completion of the reading of the names, a moment of silence and prayer was offered.

62. Close the Meeting
Motion # 4: Motion was made by C.C. Kurtz and seconded by Benno Freidrich to adjourn. There were 121 yes votes and 10 abstain (Mideast RD had already left). Motion passed.

BOARD OF DIRECTORS MEETING

- A. The U.S. Area President Fred Leonard opened the 2007 Board of Directors Meeting immediately following the adjournment of the U.S. Area Council Meeting. Individuals were reminded that the voting for the Board of Directors is by individual Regional Directors (one vote per one RD instead of by number of clubs).
- B. **Motion # A:** Motion was made by Phil Sammer and seconded by Karl Walther that the Board approve all actions of the 2007 U.S. Area Council held on July 11 and 12, 2007 in Charleston, South Carolina. Motion passed with 8 votes yes and one abstain (Mideast RD had already left). Motion passed.
- C. Closing comment was given by Buck Cox to Fred Leonard for the completion of a good meeting. Buck has attended 5 Area Council Meetings as a Regional Director and Dave Hasenfus has attended 11 Area Council meetings as a Regional Director.

Respectfully Submitted,

Debbie Redmond, U.S. Area Corporate Secretary

Date

2007 U.S. Area Council Minutes were approved by:

Fred Leonard, U.S. Area President

Date